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|  | Press information January 8, 2021  |

Mercedes-Benz Cars triples global sales of xEVs and meets the European CO2 targets for passenger cars in 2020

### Mercedes-Benz Cars & Vans delivered a total of 2,528,349 vehicles

### Mercedes-Benz Cars sold more than 160,000 plug-in hybrids and all-electric vehicles (xEVs)

### xEV share of Mercedes-Benz Cars increased to 7.4%

### China sales of Mercedes-Benz increased by 11.7% to a new record of 774,382 units

### New S-Class in high demand: More than 40,000 orders already received worldwide

Stuttgart. Mercedes-Benz is accelerating its journey towards CO2 neutrality. Significant progress was made in 2020, with a steep increase in xEV deliveries: More than 160,000 plug-in hybrids and all-electric vehicles were sold by Mercedes-Benz Cars worldwide (+228.8%), including about 87,000 units in the fourth quarter.

“We more than tripled sales of our plug-in hybrids and all-electric cars. Demand for these vehicles increased sharply, especially towards the end of the year. Our internal forecasts for 2020 indicate that we will have achieved the European CO2 targets for passenger cars last year. We will continue to push forward with our ’Electric first’ strategy and the further expansion of our electric model initiative. Based on our current knowledge, we expect to meet the CO2 targets in Europe again in 2021,” said Ola Källenius, Chairman of the Board of Management of Daimler AG and Mercedes-Benz AG.

At Mercedes-Benz Cars, the xEV share increased from 2% in 2019 to 7.4% last year. Sales of plug-in hybrids almost quadrupled to more than 115,000 units. Approximately 20,000 EQC (combined electrical consumption: 21.5 kWh/100 km; combined CO2 emissions: 0 g/km)\* were handed over to customers worldwide. The EQV (combined electrical consumption: 26.4 kWh/100 km; combined CO2 emissions: 0 g/km)\* achieved sales of about 1,700 vehicles. Deliveries of the all-electric smart models totalled approximately 27,000 units, a strong double-digit increase (+45.6%) compared with the previous sales record in 2019 (18,400 units).

2021 stands above all for the acceleration of electrification at Mercedes-Benz Cars. A total of four new Mercedes-EQ models will be presented: the EQA, EQB, EQE and EQS. The Mercedes-Benz plug-in hybrid family, currently consisting of more than 20 model variants, will be renewed with electrified derivatives of the C-Class and the S-Class. For 2021, Mercedes-Benz Cars expects to increase the xEV share to approximately 13%.

Mercedes-Benz achieves strong passenger car sales performance in challenging year

Despite the major challenges posed by the COVID-19 pandemic, Mercedes-Benz delivered more than two million cars for the fifth consecutive year. Through advanced digitization in sales and service, Mercedes-Benz was able to respond to the rapidly changing situation and the various regulatory requirements during the pandemic. With sales of 2,164,187 units (-7.5%), Mercedes-Benz maintained its leading global position compared with its core competitors.

“2020 placed great demands on us as a society. For Mercedes-Benz, the safety and health of our customers is our top priority. Dealerships and sales partners were able to meet the diverse customer requirements with creative, digital and contactless customer advice. We are delighted that our models continue to be so popular in these challenging times. The new S-Class in particular is inspiring and fascinating, as can already be seen from the high number of more than 40,000 orders worldwide,” said Britta Seeger, Member of the Board of Management of Daimler AG and Mercedes‑Benz AG responsible for Marketing and Sales.

Mercedes-Benz passenger car sales by regions and markets

Mercedes-Benz benefited from the ongoing recovery in many markets in the second half of the year. 1,024,315 units were sold in the Asia-Pacific region (+4.7%). The main sales driver was China, with an unprecedented recovery: due to a double-digit growth of 11.7%, a new sales record with 774,382 units was achieved. In the Europeregion, the brand delivered 784,183 passenger cars last year (-16.4%), while in Germany, Mercedes-Benz sold a total of 286,108 cars (‑10.1%). Sales in the North America region totalled 317,592 units (-14.7%). Mercedes-Benz delivered 274,916 cars in the USA last year (-13.0%). Overall, the largest markets for Mercedes-Benz were China, Germany and the USA, followed by Great Britain and South Korea.

Sales of Mercedes-Benz Cars

Last year, the S-Class was again the best-selling luxury sedan worldwide with about 60,000 units (-17.2%). The new S‑Class, presented by Mercedes-Benz in September, met with a very strong positive customer response: More than 40,000 orders have been received worldwide, already exceeding the order intake after the sales start of its predecessor. A total of approximately 691,000 compact cars (A-Class, A-Class Saloon, B-Class, CLA Coupé, CLA Shooting Brake, GLA and GLB) were delivered worldwide (+3.6%). Sales of SUVs (GLA, GLB, GLC, GLC Coupé, EQC, GLE, GLE Coupé, GLS and G-Class) were about 885,000 vehicles (+12.9%). The GLE (+32.3%) and GLS (+21.1%) in particular enjoyed high customer demand. The best-selling model of Mercedes-Benz was the GLC with approximately 320,000 units.

The Mercedes-AMG sports and high-performance brand sold 125,129 vehicles worldwide (-5.3%). A new sales record and a growth of 1.5% was achieved in the USA, the brand’s largest market. Furthermore, a new record was also achieved in the important growth market of China (+32.3%). The USA, Germany, China, Japan and Australia were AMG’s largest markets.

A total of 38,391 vehicles of thesmartbrand were handed over to customers (-67.1%). The largest market for smart was Germany: There, strong demand for all-electric models was significantly boosted by the German government subsidy, which led to doubled electric smart deliveries (+104.9%).

Mercedes-Benz Vans sales for commercial use

Despite COVID-19 related lockdowns in several countries, in the fourth quarter Mercedes-Benz Vans was able to match the high level of the prior-year period with sales of its commercial models: 103,892 Sprinter vans, Vitos, Vito Tourers and Citans were sold in that period. 325.771 Sprinter vans, Vitos, Vito Tourers and Citans were sold in the full year, down by 8.9% compared with 2019. At the same time, the launch of the eVito in additional markets and the market launch of the eSprinter more than tripled sales of electric vehicles.

“We are entering the new year with confidence, as we achieved very strong sales figures in the last two quarters. However, due to the global pandemic and numerous lockdowns, we saw a decrease in sales of our vans. Our electric vans are making a positive contribution to unit sales. We delivered a total of almost 6,200 electric vans worldwide. In Europe, we are the market leader in the segments of electric mid-size and large vans, each with a market share of more than one third,” said Marcus Breitschwerdt, Head of Mercedes-Benz Vans.

Overview of retail sales by Mercedes-Benz Cars & Vans

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|  | Q4 2020 | Change in % | Jan. – Dec. 2020 | Change in % |
| Mercedes-Benz\*  | 615,328 | +0.2 | 2,164,187 | -7.5 |
| smart  | 16,385 | -43.5 | 38,391 | -67.1 |
| Mercedes-Benz Cars  | 631,713 | -1.8 | 2,202,578 | -10.3 |
| Mercedes-Benz Vans (commercial models)  | 103,892 | +1.7 | 325,771 | -8.9 |
| Mercedes-Benz Cars & Vans\*\*  | 735,605 | /// | 2,528,349 | /// |
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| Car unit sales by the Mercedes-Benz brand in the regions/markets  |  |  |  |  |
| Europe  | 236,599 | -3.6 | 784,183 | -16.4 |
| - thereof Germany  | 95,265 | +6.3 | 286,108 | -10.1 |
| Asia-Pacific  | 277,712 | +12.6 | 1,024,315 | +4.7 |
| - thereof China  | 204,684 | +22.2 | 774,382 | +11.7 |
| North America  | 89,195 | -16.7 | 317,592 | -14.7 |
| - thereof USA  | 78,078 | -15.0 | 274,916 | -13.0 |

\*Including the V-Class and the X-Class

\*\*The retail unit sales of the Mercedes-Benz Cars & Vans divisions were presented together for the first time in the press release on unit sales in the first quarter of 2020, so there is no comparative period.

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Please note:

In this document, unless otherwise stated, Mercedes-Benz stands for the Mercedes-Benz car brand. Mercedes-Benz car sales by region and market represent only a partial view of total Mercedes-Benz unit sales. A model may be listed in different segments. There is no double counting of models with regard to total Mercedes-Benz unit sales. The comparative period for the percentage changes stated in this document is the respective prior-year period, unless otherwise stated. The term “orders” in this document refers to orders received from end customers as well as from the national companies of Mercedes-Benz AG.

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” ”can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates and tariff regulations; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which the Mercedes-Benz AG holds a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which are described under the heading “Risk and Opportunity Report” in the current Annual Report of Daimler AG. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. The Mercedes-Benz AG does not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.

Mercedes-Benz AG at a glance

Mercedes-Benz AG is responsible for the global business of Mercedes-Benz Cars and Mercedes-Benz Vans with over 173,000 employees worldwide. Ola Källenius is Chairman of the Board of Management of Mercedes-Benz AG. The company focuses on the development, production and sales of passenger cars, vans and services. Furthermore, the company aspires to be leading in the fields of connectivity, automated driving and alternative drives with its forward-looking innovations. The product portfolio comprises the Mercedes-Benz brand with the sub-brands Mercedes-AMG, Mercedes-Maybach and Mercedes me - as well as the smart brand, and the EQ product and technology brand for electric mobility. Mercedes-Benz AG is one of the largest manufacturers of premium passenger cars. In 2019 it sold nearly 2.4 million cars and more than 438,000 vans. In its two business divisions, Mercedes-Benz AG is continually expanding its worldwide production network with over 40 production sites on four continents, while aligning itself to meet the requirements of electric mobility. At the same time, the company is developing its global battery production network on three continents. Sustainable actions play a decisive role in both business divisions. To the company, sustainability means creating value for all stakeholders on a lasting basis: customers, employees, investors, business partners and the society as a whole. The basis for this is the sustainable business strategy of Daimler in which the company takes responsibility for the economic, ecological and social effects of its business activities and looks at the entire value chain.